

MANDATORY CRITERIA for Procurement of Equipment, Goods and Consumables along with the Operations Management of infectious waste for BHU, RHC and Cat-C & D Hospital in four Selected districts of Khyber Pakhtunkhwa human Capital Investment Project Health															
Sr. No.	Criteria	M/S Capri Medical	Remarks for Capri Medical	M/S Medi Health Enterprises	Remarks for Medi Health Enterprises	FAB Healthcare	Remarks for Fab Healthcare	M/S Shah Co	Remarks for M/S Shah Co	M/S Noorani Surgical	Remarks for Noorani Surgical	M/S ARAR Innovations	Remarks for ARAR Innovations	M/S ASUZA Incorporation	Remarks for Assuza Incorporation
1	Compliance with Specifications	No	The bidder has only attached the specification of Autoclave with Shredder whereas the requirement as per the section VII Schedule of Requirements Table 3 Technical Specifications of RFB document was to submit compliance with specification of Autoclave with shredder along with the specification of Sharp Containers, Yellow Waste Bags, Small bedside bin bags, Cable Ties, Waste Trolley, Construction of Autoclave with Shredder Room along with compound for temporary storage of Infectious Waste, Container/Trolley & Reverse Osmosis Plant.	No	The bidder has only attached the specification of Autoclave with Shredder whereas the requirement as per the section VII Schedule of Requirements Table 3 Technical Specifications of RFB document was to submit compliance with specification of Autoclave with shredder along with the specification of Sharp Containers, Yellow Waste Bags, Small bedside bin bags, Cable Ties, Waste Trolley, Construction of Autoclave with Shredder Room along with compound for temporary storage of Infectious Waste, Container/Trolley & Reverse Osmosis Plant. Furthermore, the Bidder in it's Technical Approach & Methodology, Point 7, "Warranty Services" mentioned that it will provide One Year Warranty for the equipment and will change for second and third year, whereas the standard warranty required free of cost as per the RFB document & technical specifications is three years	Yes	Comply with required specifications.	Yes	Comply with required specifications.	No	The bidder has not submitted compliance with specification of Autoclave with shredder along with the specification of Sharp Containers, Yellow Waste Bags, Small bedside bin bags, Cable Ties, Waste Trolley, Construction of Autoclave with Shredder Room along with compound for temporary storage of Infectious Waste, Container/Trolley & Reverse Osmosis Plant.	Yes	Comply with required specifications.	No	The bidder has not submitted compliance with specification of Autoclave with shredder along with the specification of Sharp Containers, Yellow Waste Bags, Small bedside bin bags, Cable Ties, Waste Trolley, Construction of Autoclave with Shredder Room along with compound for temporary storage of Infectious Waste, Container/Trolley & Reverse Osmosis Plant.
2	The Quoted Equipment shall be CE certified	No	The CE certificate attached in bid was checked from the CE issuing body i.e., ECM, and found not verifiable.	No	The CE certificate attached in bid was checked from the CE issuing body i.e., AOV Testing Technology Limited, and found not verifiable.	Yes	Verified		The CE certificate of quoted imported product was checked and verified. The CE certificate of quoted local product was checked from the CE issuing body i.e., HIBCC Global, and found not verifiable.	No	CE Certificate is not attached.	Yes	Verified	No	CE Certificate is not attached.
3	FINANCIAL TURNOVER Minimum Annual Turn Over of 500 million or more for last three consecutive Financial Years (2020-2021, 2021-2022 & 2022-2023) (To be verified from the FBR Annual Income Tax Returns).	No	FY 2021 more than 500 Million FY 2022 Less than 500 Million FY 2023 less than 500 Million	No	Less than 500 Million for Consecutive three years	Yes	More than 500 Million for Consecutive three years	Yes	More than 500 Million for Consecutive three years	No	Less than 500 Million for Consecutive three years	Yes	More than 500 Million for Consecutive three years	No	Less than 500 Million for Consecutive three years
4	PRIOR EXPERIENCE OF HEALTHCARE INFECTIOUS WASTE DISPOSAL/MANAGEMENT SERVICES Minimum Prior Experience of Three years for the Healthcare Infectious Waste Disposal/Management Services in at least fifty (50) Public or Private Sector Hospitals. (To be verified from the Contract / Work Order issuance & execution of the project, satisfactory certificate issued by the End User / Procuring agency / Department along with proof of payments). Explanation: Minimum 10 beds health facility will be considered.	No	No contract/work order of Healthcare infectious waste disposal/management services is attached whereas the requirement is to have minimum prior experience in any of the 50 public or private sector hospitals for the last three years. No satisfactory certificate issued by the end user/procuring agency for the Healthcare infectious waste disposal/management services for the last three years is attached. No payment proof for the Healthcare infectious waste disposal/management services for the last three years is attached	No	No satisfactory certificate issued by the end user/procuring agency for the Healthcare infectious waste disposal/management services for the last three years is attached. No payment proof for the Healthcare infectious waste disposal/management services for the last three years is attached	Yes	Contracts along with the payment proof are attached	Yes	Contracts along with the payment proof are attached	No	No satisfactory certificate issued by the end user/procuring agency for the Healthcare infectious waste disposal/management services for the last three years is attached. No payment proof for the Healthcare infectious waste disposal/management services for the last three years is attached	Yes	Contracts along with the payment proof are attached	No	No satisfactory certificate issued by the end user/procuring agency for the Healthcare infectious waste disposal/management services for the last three years is attached. No payment proof for the Healthcare infectious waste disposal/management services for the last three years is attached
5	PRIOR EXPERIENCE OF HUMAN RESOURCE MANAGEMENT Minimum Prior Experience of Three years for Managing the 05 number of infectious waste management staff in Public or Private Sector Hospitals. (To be verified by the list of employees having date of appointment, place of appointment, CNIC No. designation and Contact Nos.) along with the proof of Salary disbursement record through bank or any other verifiable means. (2020-21, 2021-22, 2022-23)	No	The bidder has not submitted any list of employees who are managing infectious waste, whereas the requirement is to have minimum prior experience of 05 number of infectious waste management staff in any public or private sector hospitals for the last three years. The bidder has not attached any proof of salary disbursement record through bank or any other verifiable means for the year 2020-21, 2021-22 & 2022-23.	No	The bidder has not submitted any list of employees who are managing infectious waste, whereas the requirement is to have minimum prior experience of 05 number of infectious waste management staff in any public or private sector hospitals for the last three years. The bidder has submitted the salary disbursement certificate only for the month of September 2022 whereas the requirement was to provide the salary disbursement certificate of 05 number of infectious waste management staff for the last three years	Yes	List of staff with Salary Disbursement certificate is attached	Yes	List of staff with salary disbursement certificate is attached	No	The bidder has not submitted any list of employees who are managing infectious waste, whereas the requirement is to have minimum prior experience of 05 number of infectious waste management staff in any public or private sector hospitals for the last three years.	Yes	List of staff with Salary Disbursement certificate is attached	No	The bidder has not submitted any list of employees who are managing infectious waste, whereas the requirement is to have minimum prior experience of 05 number of infectious waste management staff in any public or private sector hospitals for the last three years. The bidder has not attached any proof of salary disbursement record through bank or any other verifiable means for the year 2020-21, 2021-22 & 2022-23.
6	The bidder shall be bound to provide undertaken that after warranty period, the parts of equipment shall be openly available to be provided (if requested) for atleast 10 years.	Yes	Undertaking is attached.	No	Undertaking is not attached.	Yes	Undertaking is attached.	Yes	Undertaking is attached.	No	Undertaking is not attached.	Yes	Undertaking is attached.	No	Undertaking is not attached.
7	SUPPLY OF HOSPITAL INFECTIOUS WASTE EQUIPMENT AND CONSUMABLES Minimum Prior experience of last three years for supplying hospital infectious waste equipment and consumables to at least Ten (10) private or public sector hospitals. (To be verified from the Contract / Work Order issuance & execution of the project, satisfactory certificate issued by the End User / Procuring agency / Department). Note: Minimum 10 beds health facility will be considered.	No	The bidder has attached various supply orders of medical equipment. However, the supply orders relevant to hospital infectious waste equipment and consumables for Eight (8) waste incinerators in only eight public sector hospitals during the financial year 2019-20 have been attached by the bidder, whereas the requirement is to have minimum prior experience of the supply of hospital infectious waste equipment and consumables for the last three years in at least ten (10) private or public sector hospitals. No satisfactory certificate issued by the end user/procuring agency for the supply of hospital infectious waste equipment and consumables to ten (10) private or public sector hospitals for the last three years is attached.	No	The bidder has submitted contracts and Supply orders of janitorial and medical equipments, whereas the requirement is to have minimum prior experience for the supply of hospital infectious waste equipment and consumables for the last three years in at least ten (10) private or public sector hospitals. No satisfactory certificate issued by the end user/procuring agency for the supply of hospital infectious waste equipment and consumables to ten (10) private or public sector hospitals for the last three years is attached.	Yes	Contracts are attached	Yes	Contracts are attached	No	No satisfactory certificate issued by the end user/procuring agency for the supply of hospital infectious waste equipment and consumables to ten (10) private or public sector hospitals for the last three years is attached.	Yes	Contracts/Purchase orders are attached	No	No satisfactory certificate issued by the end user/procuring agency for the supply of hospital infectious waste equipment and consumables to ten (10) private or public sector hospitals for the last three years is attached.
8	OPERATIONS AND MAINTENANCE OF HOSPITAL INFECTIOUS WASTE EQUIPMENT Minimum prior experience of last three years for the operations and maintenance of hospital infectious waste equipment in atleast Twenty (20) number of private or public sector hospitals. (To be verified from the preventive maintenance/corrective maintenance reports duly verified by the End User/Procuring agency/Department for the hospital infectious waste equipment in atleast Twenty (20) number of private or public sector hospitals for the last three years). Note: Minimum 10 beds health facility will be considered.	No	The bidder has not attached any preventive maintenance/corrective maintenance reports duly verified by the end user/procuring agency/Department for the hospital infectious waste equipment in atleast Twenty (20) number of private or public sector hospitals for the last three years.	No	The bidder has not attached any preventive maintenance/corrective maintenance reports duly verified by the end user/procuring agency/Department for the hospital infectious waste equipment in atleast Twenty (20) number of private or public sector hospitals for the last three years.	Yes	The required documents are attached	Yes	The required documents are attached	No	The bidder has not attached any preventive maintenance/corrective maintenance reports duly verified by the end user/procuring agency/Department for the hospital infectious waste equipment in atleast Twenty (20) number of private or public sector hospitals for the last three years.	Yes	The required documents are attached	No	The bidder has not attached any preventive maintenance/corrective maintenance reports duly verified by the end user/procuring agency/Department for the hospital infectious waste equipment in atleast Twenty (20) number of private or public sector hospitals for the last three years.

9	<p>TECHNICAL APPROACH AND OPERATIONAL METHODOLOGY FOR SERVICE DELIVERY</p> <p>The bidder must submit the technical approach and operational methodology for the service delivery in all hospitals falling under the scope of services, addressing the following as well:</p> <ul style="list-style-type: none"> i. Environmental Impact: Assesses the environmental sustainability of the proposed solution. ii. Social Impact: The bidder shall also be responsible for compliance with social responsibility and community engagement as per ISMF. iii. Risk Management Plan: The bidder shall evaluate the identification, assessment, and proposed mitigation of potential risks. iv. Explain how the bidder will prepare IEA and any other necessary safeguards instruments to take NDC from KPFA before implementing the system (if applicable) <p>The bidder shall submit proper plan for details mentioned below table No-1 for potential impact assessment and compliance criteria.</p>	No	The bidder has not attached any Technical approach & methodology for service Delivery.	Yes	The technical approach & methodology is attached.	Yes	The technical approach & methodology is attached.	Yes	The technical approach & methodology is attached.	No	The bidder has not submitted Technical approach & methodology for service delivery.	Yes	The technical approach & methodology is attached.	No	The bidder has not submitted Technical approach & methodology for service delivery.
Qualified/Not Qualified for further evaluation.		No	The bidder has not fulfilled the mandatory criteria.	No	The bidder has not fulfilled the mandatory criteria.	Yes	The bidder fulfills the mandatory criteria.	Yes	The bidder fulfills the mandatory criteria.	No	The bidder has not fulfilled the mandatory criteria.	Yes	The bidder fulfills the mandatory criteria.	No	The bidder has not fulfilled the mandatory criteria.

SCORING CRITERIA

Sr. No.	Technical Scoring Parameter	Total Marks	M/S Capri Medical	M/S Medi Health Enterprise	M/S Fab Healthcare	M/S Shah Co	M/S Noorani Surgical	M/S ARAR Innovations	M/S Assura Incorporation
1	After Mandatory Warranty, for each additional year warranty (05 marks) will be awarded	20			10	0		0	
2	ISO 9001 certificate of bidders	5			5	5		5	
3	ISO 14001 Certificate of bidders	5			5	5		5	
4	ISO 45001 Certificate of bidders	5			0	5		5	
5	TECHNICAL CAPABILITY Minimum Prior Experience of Two years for Managing 01 number of Graduate Engineers (PEC registered) with Engineering degree in Environmental /Electrical/Electronics/Mechanical/Biomedical (To be verified by the list of employees having date of appointment, CNIC No, designation and Contact Nos, along with the proof of Salary disbursement record of bank and PEC registration)	5			5	5		5	
6	TECHNICAL APPROACH AND OPERATIONAL METHODOLOGY FOR SERVICE DELIVERY The bidder must submit the technical approach and operational methodology for the service delivery in all hospitals falling under the scope of services, addressing the following as well as Environmental Impact, Social Impact and Risk Management Plan. 1. Technical Approach 2. Total Quality Management 3. Training & Capacity Building 4. Contingency Plan 5. Innovative & Additive Approach 6. Health & Safety Plan 7. Warranty Services 8. Supply Chain Management 9. Plan for construction of Autoclave with shredder room & Yellow Room 10. Project Implementation Strategy Explain how the bidder will prepare EIA and any other necessary safeguards instruments to take NOC from KPEPA before implementing the system. (If applicable)	20			14	16		20	
7	Export of the quoted product to USA/Europe/UK/SRA countries. 2 marks for each country	10			0	0		0	
8	Projects of Similar Nature completed in last ten years. 20 Marks are given if the contractor has completed at least 3 projects of similar in last five years. For three projects, full marks will be given. For two projects, 10 marks will be given. For one project, 05 marks will be given.	20			20	20		20	
9	Projects of Similar Nature in-hand during last five years. For five or more Projects: Full marks will be given For Less than five and more than two Projects: 8 marks will be given For Less than two projects: 5 Marks will be given	10			10	10		10	
Total Marks		100			69	66		70	