MINUTES OF THE PRE-BID MEETING FOR PROCUREMENT OF DRUG / NON DRUG ITEMS & PRINTED MATERIALS FOR LHWs, DRUG / NON DRUG ITEMS & EQUIPMENTS FOR CMWs, NUTRITION SUPPLEMENTS & EQUIPMENTS FOR OTP/SC & EQUIPMENTS FOR PIU UNDER INTEGRATED HEALTH PROJECT FOR FY 2021-22 HELD ON 12th AUGUST, 2021 AT COMMITTEE ROOM OF INTEGRATED HEALTH PROJECT

1. The pre-bid meeting for the procurement of drug / non drug items & printed materials for LHWs, drug / non drug items & equipment's for CMWs, nutrition supplements & equipment's for OTPs/SCs & equipment's for PIU held on 12th August, 2021 at committee room of Project Director Integrated Health Project, Health Department Khyber Pakhtunkhwa to discuss and finalize any objection / suggestion in published bidding documents.

2. Following Officers attended the meeting:

i. Deputy Director M&E/MIS, IHP — Chairman T&E Committee

ii. Deputy Director Procurement, DGHS — Member

iii. Deputy Director M&E, DGHS — Co- opted Member / Procurement expert

iv. Provincial Logistics Officer, IHP — Member/Secretary

3. The participants were briefed that the Integrated Health Project, Health Department invited bids from all potential bidders for the procurement of drug / non drug items & printed materials for LHWs, drug / non drug items & equipment's for CMWs, nutrition supplements & equipment's for OTPs/SCs & equipment's for PIU. Due date of Submission & opening of bid is 23rd August, 2021. Representatives of potential bidders attend the meeting who choose to attend. The chair requested the representatives of the bidders to furnish any objection/suggestion in writing till 12th August, 2021 as already mentioned in BSD and department will responded in writing on website of Health Department & KPPRA. All queries were addressed keeping in view the spirit of KPPRA i.e. Transparency, Fairness & Health competitiveness assured and to avoid restrictive & Discriminatory conditions in the BSDs.

4. The Clause wise/Category wise details of the objections / queries and respective decisions are reproduced as under:

S.No	Name of Firm	Category quoted	Suggestion / Objection / Query of bidder	Decision/Recommendation of committee
1	**AMTRONECH, Lahore**	Category-C	**1- <u>Weighing Machine Adult:</u>** Please add Integrated transport wheels. Weighing graduation 500g. Height graduation 1mm. Measuring range 60-200mm. **2- <u>Baby Weighing Machine.</u>** Please add/ amend.	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same.

			Press button/Touch controls. Graduation 5g. BFMIF (Breastfeed milk intake function). Capacity 0-20 kg. **3- <u>Measuring Tape.</u>** Please add/ amend. Measuring range 0-200cm. Graduation 1mm. **4- <u>Portable Child/Baby/ Adult measuring scale.</u>** Please add/ amend. Made of wood/durable plastic. Measuring range 10-100cm.	**1-** Requests for insertion of wheels in Specification of Weighing Scale Adult is regretted as this will restrict the competition which is not in compliance with KPPRA Act & Rules. **2-** Request for insertion of button with touch button is accepted. **3-** Request for change in weight capacity is revised and will range from 0-20 kg or better **4-** The requests for measuring tape range will be minimum 200 cm for measuring tape is accepted. **5-** Request for insertion of durable plastic with wood in specification of Portable Child/Baby/Adult measuring scale is accepted.
2	**AS Enterprises, Lahore**	**Category- E** (F75 & F100)	**1-** F75 & F100 are not registered with DRAP by any company in Pakistan. So this condition has to be exempted smooth procurement. **2-** Packing (GCC Clause 9) The Bidder shall supply the items under category A, B, & E with printed Logo of	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** Request for exclusion of F-75 & F-100 form DRAP Registration, the committee decided that in bid cover sheet a separate condition for Nutrition supplements will be incorporated in which it will be clearly mentioned that in case of Non availability of registration/enlistment certificate under relevant laws from DRAP, the application for apply may also be considered where applicable. **2-** The requests for waiver from printing / artwork on the packaging of Category-E i-e

			Government of Khyber Pakhtunkhwa. The following wording shall be printed in bold letters both in English & Urdu in red color ink on each carton, pack, etc. "NOT FOR SALE" Department Of Health: Govt. Of Khyber Pakhtunkhwa". Kindly exempt this condition for F75 & F100 Sachet under Category E because it is an imported product and impossible to print these things on small quantity. **3-** ISO Certificates varies from product to product. Relevant ISO certificates must be acceptable other than mentioned in bidding documents. **4-** Packing of F75 & F100 shall be acceptable in Tin pack 400g **5-** Testing the Nutrition commodity from WHO Post Qualified lab as per page # 75. Testing the Nutrition Commodity from WHO Post qualified Lab abroad must be necessary for 1 time only otherwise it will increase the cost. **6-** Evaluation Criteria for Category E clause 3.4 regarding 10 %, 20% stock availability has to be omitted/ exempted because this commodity is only procured by Government or UNICEF. Stock availability is not possible due to its nature. **7-** Evaluation Criteria for Category E clause 4.3 regarding valid experience certificate. Purchase orders of quoted item shell be acceptable also instead of experience certificate.	Nutrition Supplements is accepted with the condition that bidder will supply items under Category E to the procuring entity with the following insignia stamped on outer carton and pack only. " NOT FOR SALE" "Department of Health Govt. of Khyber Pakhtunkhwa" **3-** The request for change in ISO is regretted. **4-** The request for packing of F-75 & F-100 in Tin pack of 400 g is accepted. **5-** The request for testing the product one time at WHO post qualified lab for 1 time is accepted with the condition that if the procuring entity require the same may be tested at PCSIR Labs or any other lab in Pakistan at the cost of supplier. **6-** The request for exemption of 10%, 20% stock availability in Technical Evaluation proforma clause 3.4 is accepted due to the fact that it is very customized product and its sale in Pakistan in not common. However the T&E committee will examine the Godown/Warehouse at time of inspection to check the good storage practices of the firm. **7-** The request for insertion of Purchase orders in Technical Evaluation proforma clause 4.3 instead of experience certificates is regretted due to the fact that it is to assess the satisfactory performance of supplier and mere PO provision doesn't guarantee the same.

		Category-E (Multiple Micronutrient Supplement Sachet)	**8-** Evaluation Criteria for Category E clause 4.5 does not applicable so omit the clause. **1-** Mentioned Quantity is 100,000 packs (One pack contain 30 Sachet). So kindly mention the pack size in bidding documents for clear understanding. **2-** Packing (GCC Clause 9) The Bidder shall supply the items under category A, B, & E with printed Logo of Government of Khyber Pakhtunkhwa. The following wording shall be printed in bold letters both in English & Urdu in red colour ink on each carton, pack, etc. "NOT FOR SALE" Department Of Health: Govt. Of Khyber Pakhtunkhwa". Kindly exempt this condition for Multiple Micronutrient Supplement Sachet under Category E because it is an imported product and difficult to print these things on small quantity. Otherwise it will increase the cost & will required delivery time of minimum 120 days. Delivery time of 90 days is sufficient if valued Department will accept the UNICEF packing & Specification. UNICEF is supplying it in Pakistan which is manufactured by our Principal "Renata Limited Bangladesh" (Packing & Specification is attached for reference.	**8-** The request for omission of clause 4.5 in Technical Evaluation proforma is removed and replaced with supply of quoted item to UNICEF/WHO or any other registered International/National Organization The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for mentioning the pack size will be 30 sachet per pack. **2-** The requests for waiver from printing / artwork on the packaging of Category-E i-e Nutrition Supplements is accepted with the condition that bidder will supply items under Category E to the procuring entity with the following insignia stamped on outer carton and pack only. " NOT FOR SALE" "Department of Health Govt. of Khyber Pakhtunkhwa" Therefore the delivery time will be 90 days as per BSD.

			3- ISO certificates doesn't applicable on our product because it falls in pharmaceutical product in country of manufacturing & has GMP certificate. So accept the same.	**3-** Already addressed on page#3
			4- Testing the Nutrition commodity from WHO Post Qualified lab as per page # 75. Testing the Nutrition Commodity from WHO Post qualified Lab abroad must be necessary for 1 time only otherwise it will increase the cost.	**4-** Already addressed on page# 3
			5- Evaluation Criteria for Category E clause 3.4 regarding 10 %, 20% stock availability. This clause has to be omitted/ exempted because this commodity is only procured by Government or UNICEF. Stock availability is not possible due to its nature.	**5-** Already addressed on page#3
			6- Evaluation Criteria for Category E clause 4.3 regarding valid experience certificate. Purchase orders of quoted item shell be acceptable also instead of experience certificate due to its nature.	**6-** Already addressed on page#3
			7- Evaluation Criteria for Category E clause 4.5 does not applicable so omit the clause.	**7-** The ISO 10993 is replaced with ISO 17025 other ISOs remain the same.
		Category-C (Haemoglobin Meter)		The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same.
			1- Manual Haemoglobin Meter is required as per bidding documents. For your reference it is difficult to operate & results are not authentic. So kindly accept the digital Haemoglobin meter which is very easy to use & authentic in results. It is same as sugar meter.	**1-** The request for insertion of digital Hemoglobin meter instead of manual is accepted with condition that both Manual & Digital Hemoglobin meter will be accepted and in last the decision will be taken on the

			2- Evaluation Criteria for Category C clause 3.1 & 3.2 regarding Satisfactory Performance Certificate, kindly accept the purchase orders also in this regard. Repeat purchase orders confirm the performance & quality. **3-** Evaluation Criteria for Category C clause 4.1 & 4.3, it is not applicable on Haemoglobin Meter. So kindly give the exemption. For Medical Devices DRAP has extend the registration date for medical devices. So keeping in mind the same Non registered products has to be acceptable till extension given by DRAP.	basis of value for money at the time of award of contract. The specification of digital Hemoglobin meter with strips are here as under; *"Portable handheld, Large, easy-to-read LCD, Wide Hb measurement* *Range of 4.5 – 25.6 g/dL or equivalent,* *Calculated Hct range of 13 – 75% or equivalent, Results in < 15 seconds or better or equivalent, Auto-calibration, Stores up to 300 or more results, Fast data transfer via Mini USB port with minimum 200 strips"* **2-** The request for accepting Purchase orders instead of satisfactory certificate is regretted. **3-** The request for change in evaluation criteria 4.1 and 4.3 is regretted due to the fact that if exemption is granted by DRAP may be acceptable as per prevailing law.
3	**B Webber & Co. Sialkot**	Not mentioned	**1- Specification Subject to clearance on Sample Set** Sample Submission Compliance with given specification at time or before tender bid" Please note that Sample of quoted item should be submitted after the Technical Evaluation report You can tell each qualified company after technical evaluation the date and time to submit their samples	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for submission of sample after bid opening is accepted and for submission of

			2- Firm/Bidder Evaluation Parameters Embassy Attested Authorization from importer is mandatory It is requested that please remove the Embassy Attested Authorization from Importer because the items are sample based small item and are not life-saving or high-tech medical equipment. **3- BID Security Amount** Bid security shall be: Mandatory Bid Security Rupees Five Hundred Thousand only Rs.500,000/- for each Category. Please consider the above-mentioned recommendation and please lower down your Bid security amount of Rs.100,000/- as Rs. 500000/- is a ridiculous amount for such equipment.	sample, the bidders will be communicated via email/phone calls to submit the sample for evaluation on the date & time decided by the committee. **2-** The request for removal of Embassy attestation in case of importer was removed keeping in view the current lock down situation across the world. However the same was required to assure the authenticity of documents so it was unanimously decided that the procuring entity will confirm the authenticity of the bidder submitted documents form principal manufacturer via email and the principal manufacturer must respond within 10-15 days days. **3-** The request for lowering down the amount of bid security is regretted.
4	**Alam Medix, Lahore**	Category-C	**1- Specification Subject to clearance on Sample Set** Sample Submission Compliance with given specification at time or before tender bid" Excellent Sample Marks 30 Good Sample Marks 20 Satisfactory Sample Marks 10 Rejected Sample Marks 0 Suggestions / Reservations It is submitted that required "Sample Compliance with given specification submission at the time or before the tender bid" is not generalized because it is not possible to arrange the sample of imported items during tender submission date. Further, as per DGHS KPK tender criteria, Sample of quoted item should be submitted after the technical evaluation report in order to save financial lost.	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** Already addressed on page# 06

			2- Firm/Bidder Evaluation Parameters Embassy Attested Authorization from importer is mandatory. Suggestions / Reservations It is submitted that required "Embassy Attested Authorization from importer" is not generalized as demanded items in tender are very small medical equipment's not a high-tech equipment's, It is therefore requested that please remove the Embassy Attested Authorization from importer from bidder evaluation parameters. **3- Selection of Individual Item or** Complete Category Items – Lot Category A, B, C, D, E, F & G Items Suggestions / Reservations It is submitted that please confirm us that you can a bidder quote any selective or individual items from any category A,B,C,D,E,F,G items or we quote the complete items from any category or LOT. **4- Amount of bid security** Bid security shall be: Mandatory Bid Security / Earnest Money amounting to a flat rate of Rupees Five Hundred Thousand only Rs.500,000/- for each Category separately. Suggestions / Reservations It is submitted that demanded Bid security Rs.500,000/- Mandatory for Each category, is not generalized because it is very huge amount for required medical equipments in tender. It is therefore requested that please consider and demands Bid security amount of Rs.100,000/- or Rs.200,000/- Instead of Rs.500,000/- Mandatory for Each category	**2-** Already addressed on page#07 **3-** Yes the bidder can quote a single item in any category there is no compulsion to quote for all items in a category as the distribution of items in group/category are based on evaluation criteria for assessment and not on full lot provision. **4-** Already addressed on page#07
5	**Chand Engineering, Peshawar**	Category C & D	We Chand Engineering are manufacturer of Kit Bags and sign boards for LHW's and CMW's and also supplied same	The Committee discussed the matter in detail and decided the following amendments *(where*

			items to National Program with IHP since 2001.We manufacture such items in our own factory situated in Peshawar. **1-** In the Category – C you required Valid ISO 13485 and 14001 both are not applicable also ISO 9001 is applicable for us and we also registered. Due to ISO 13485 and ISO 14001 for environment should be remove from Categories for Non Drugs items Salter Scale which is not medical device use in multi weighing purposes. Salter scale is manufacturing in Pakistan and China. We use China made Salter Scale due in quality. **2-** We also request kindly Keep LHW's (Non-Drugs) items including Kit Bags, Salter Scale, Sign Boards in Category (D) for convenient and also its need two CDR if we apply for above mentioned items because CMW's and LHW's Kit Bags are same in Specifications according to Bid Documents. **3-** Clause No.3.1 in the Evaluation Criteria is required performance from Different Governments Departments with Public/private sectors. LHW's Items is not related with Medical Institution/Hospitals.	*required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for replacement of ISO's in Category C is regretted. **2-** The LHWs Kit bag, CMWs Kit Bag & Sign board are already in Category-D. However Salter Sacle is in Category-C as it's a medical device. If the bidder quoted for two different categories he must submit bid security as per item quoted in each category thus request for shifting the salter scale to Category-D is regretted. **3-** The request regarding Technical Evaluation criteria clause 3.1 is accepted and the word "Health Institutions/Health related project" will be included in mentioned clause.
6	**The Pressman, Peshawar**	Category-F	**1-** Our first suggestion to your esteemed authority is that it should be necessary for the participants to provide the **Press Declaration Certificate** as Mandatory or in the Technical Evaluation Criteria because a press firm who is being participated in a government contract must have the Press Declaration Certificate.	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for making Press Declaration Certificate as mandatory Parameter is regretted however marks will be incorporated in Technical & Evaluation Proforma for firm having Press Declaration Certificate from

			2- Second suggestion is that it should also be a mandatory requirement or a part of technical evaluation criteria that all the participant in this tender must be registered with Information department which obviously necessary for any press firm who want to participate in a government contract.	Any Provincial/Federal Government authorized body/Institution. **2-** Already Addressed above in para 1 of mentioned column.
7	**Medi Bridge, Lahore**	Category-C & D	**1-** Manufacturer Performance PNAC accredited certificates required by the department for sub clauses (4.1, 4.2, 4.3) while this cannot be applicable for imported items. The international manufactures get accreditation from international accredited bodies like CISQ-IQNET, TUV, INTERTEK, etc. these can be verified online. So, it is requested to please amend this clause. **2-** Frim / Bidder Evaluation Parameters: Kindly delete this clause and require only "Authorization Certificate" instead of Embassy attested Authorization. As it takes 2 - 3 months' time to get Embassy attested certificate. This in one- or two-time business opportunity so the Principals do not agree for the Embassy attestation. You are humbly requested to please amend the above clauses and oblige. **3-** It is requested to please amend / upgrade the specifications. The detail is as under: CATEGORY-D PART "A" MEDICAL Medical Instrument for CMW's. Instrument Cabinet wall Mounted Delivery Table As this item is entirely different from other items in his Category - D. Kindly mention this item in separate Part. **4-** Salter Scales	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for ISO certification in case of Importer is accepted and the same must be incorporated in Technical evaluation criteria as *" In case of Importer the ISO must be form IAF accredited CBs"* **2-** Already Addressed on page#07 **3-** The request for change of category of mentioned items by the bidder is regretted. **4-** The request for insertion of digital Salter instead of manual is regretted.

			The Required Salter Scale is dial / Analogue type request for Amendment the specs as under As per latest technology and for better accuracy in measurement. It is requested to please ask for Digital Scale instead of dial type. **5-** Thermometers Flat Type Mercury Request for Amendment the specs as under As Mercury is banned in various countries of the World so please require "Digital Thermometer" instead of Mercury type. **6-** Haemoglobin meter Kindly conform how many strips are required with one unit? **7-** BP Apparatus. Mercury with die cast metal housing. Large reservoir with spilling over Arrangement (auto lock), tube with 3 mm silicone. Request for Amendment the specs as under As you know Mercury is banned in various Countries of the world so please you may require Mercury /aneroid /mercury free. Please note that normally most of the manufacturers manufacturing the soft rubber tubes & Bulbs for the use with BP apparatus. **8-** Baby Weighing Scale Capacity: 0 kg to 30kg or better. Request for Amendment the specs as under The baby's weight is considered from 0 to 20 kg world, widely and therefore manufacturers around the globe manufacture babies weight scale from 0 to 20 kg. So please amend capacity 0 kg to 20kg or better **9-** Sterilizer	**5-** The request for insertion of digital Thermometer instead of flat type mercury is accepted with condition that both flat type mercury & Digital Thermometer will be accepted and in last the decision will be taken on the basis of value for money. The specification of digital Thermometer are here as under; *"Mercury Free type clinical thermometer. Graduated in* *centigrade and Fahrenheit. Safety / packing case"* **6-** Already addressed on page#05 **7-** The request for change in specification of BP apparatus was accepted with condition that final decision will be taken on basis of value for money as per KPPRA Act & Rules. **8-** Already addressed on page#02 **9-** The request for changing specification of sterilizer/Autoclave in Category C *(Medical*

			Request for Amendment the specs as under Sterilizer / Autoclave As this item is entirely different from other items in this Category Part-C. Kindly mention this item in separate Part. **10-** Bulb sucker. Reusable, silicone bulb for manual suction of new borns. Request for Amendment the specs as under Bulb Sucker Normally bulb sucker is available with soft rubber material so please amend it soft rubber instead of silicon rubber. **11-** Baby weighing scale. Capacity: 0 kg to 30kg or better Request for Amendment the specs as under The baby's weight is considered from 0 to 20 kg world widely and therefore manufacturers around the globe manufacture babies weight scale from 0 to 20 kg. So please amend capacity 0 kg to 20kg or better	*Devices)* in not accepted However the item is shifted to Category-D *(Medical Instruments)* **10-** The request for change in specification of Bulb Sucker" is accepted and the word ""soft rubber" may be inserted like silicon or soft rubber. **11-** Already addressed on page#02
8	**Brookes Pharma Pvt Ltd, Karachi**	Category-A	**1-** Extend date of submission the subjected tender one week. **2-** Category-A, (Medicines /Drugs Item) earnest money /bid security value require Rs.500,000/- kindly decrease amounting to Rs.300,000/- instead of Rs.500,000/-or @ 2% on quoted bid value.	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for extension in bid submission is accepted & the new date for bid submission will be 30/08/2021 till 10:00 a.m and will be open on same day by 10:30 a.m **2-** Already addressed on page#07

9	**Benson Pharma, Rawalpindi**	Category-A	**1- S.No. 2.1.2 ISO 17025** Basically, this ISO standard is necessary for the Laboratories working on commercial scale. Since the quality control laboratories of most of pharmaceutical companies are operating on non-commercial basis therefore this requirement of ISO 17025 be replaced with ISO 18001 which relates to the environment pollution by manufacturers. Climate change & environmental pollution is a universal challenge & Pakistan falls among the most affected countries. It IS Suggested that registration with relevant environment protection authority(EPA) be made mandatory for all the pharmaceutical manufacturers who are willing to participate In this tender and at least five marks be awarded to EPA registered manufacturers to encourage Environment Friendly manufacturers. **2- 4.1.2 & 4.1.3 (API SOURCES)** The basic concept of generic drugs is to help poor patients of 3rd world countries to aford cheap & quality drugs. The requirement in question runs counter to the basic concept. The generic drugs having similar quality as defined by USP, BP or EP should & exempted from this requirement. However, companies formulating drugs to IH (in House) specifications should be subjected to this requirement & not those who are manufacturing to the specifications of United States Pharmacopia (USP), British Pharmacopia (BP) & European Pharmacopia (EP). Otherwise, you will purchase branded/ more expensive medicines having similar quality.	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for replacement of ISO 17025 with ISO 18001 is regretted. However ISO 17025 will be replaced with ISO 45001 in Technical & Evaluation Proforma of Category-A **2-** The request is regretted.

			3- 4.1.5 (BIO EQUIVALENCE) The requirement is mandatory once the new molecule is invented but not once it is generic. For generic drugs only laboratory report is sufficient. The bioequivalence Oudy costs about R 3 million per products & most of National pharmaceutical companies are formulating the drugs without bioequivalence as this study is not necessary to confirm the qualiy ofa drug. Cheaper quality checks are already defined in the USP, BP & EP.	**3-** The request is regretted.
			4- 4.2.1 (PRODUCTAVAILABILITY) Two products in the tender list(FERROUS FUMARATE/FOLlC ACID & MEBENDAZOLE) are the products which are 99B used by the poor community with iron deficiency & for elimination of thread worms in the children. These medicines are usually not much prescribed by the Doctors because most of the patient suffering from this dieses/deficiency cannot afford to go to Doctor for prescription and those who can afford the Doctor do not have such deficiencies. Both products are institutional products where Governments of all provinces of Pakistan supply these drugs to the poor patients free through institutions like yours. Resultantly availability in the market does not matter much nor does contribute to the quality. We, as a manu4cturer of both drugs propose that this requirement should be replaced with the quantity of API imported by the competing manufacturers over a certain period 1 to 5 years. That will demonstrate the quality of these Drugs produces by manufacturers. IMS data, as you understand is dominated by the	**4-** The request of the firm is regretted due to the fact that the criteria is based on condition to enhance the competitiveness and not to restrict the same.

			multi national manufacturers & IMS dose not report the sale of any manufacturers who is not registered with IMS & cost of registration with IMS is in millions for each product. This condition discourages the small & medium manufacturers, who are back bone of National Industrial Economy. **5- STRENGTH OF MEBENDAZOLE TABLETS** The strength of the drug as specified in the bidding documents is 500mg whereas the drug is used for elimination of threadworms in the children. The 100mg strength is more reasonable than high dose of 500mg, which is too much for the children. Since the Drug under your program is distributed by LHW, without the prescription of doctor therefore it is suggested with high dose drugs should not be placed in the hand of LHW. It is worth here mentioned that in the initial WHO formulary of the Program the specification of the product is specified as 100mg not 500mg. we therefore suggest to change the formulation of this tablet to 100mg instead of 500mg.	**5-** The strength of Mabendazole tablet is removed and the bidder will quote openly for 100 mg/200 mg/500 mg etc. and in last the decision will be taken on the basis of value for money and need of department.
10	**Shirazi Trading, Peshawar**	Category-G	In this context we would like to inform you that the specifications of package G issued by your department was not complying with the standards set in Section V Technical Specifications of KPPRA Standard Bidding Documents for Large goods Notified vide Notification No. KPPRA/M&E/SBDs/1-1/2015 As per the mentioned notification, "Specifications must be drafted to permit the widest possible competition"	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request regarding revision/change of specification of heavy duty scanner is revised and below are the mentioned specification;

			"Care must be taken in drafting specifications to ensure that they are not restrictive" **1-** We have reservation on the specification of Sr# 3 Scanner which specs is not generic and favoring specific brand Kodak model S2050. So kindly generalized the specification as per below specification. Because 50 ppm scanner is only available with Kodak. Please may increase the speed to 60 PPM. 60 PPM scanner is available in all brands like Kodak s 2060 & Canon DR-M260 Panasonic KV-S1065 C & Fujitsu 7160. Generic Specification of scanner *Speed: 60ppm/120ipm @ 200 dpi or above* *Duty Cycle: 7000 page or above* *Scanning Tech: CIS/CCD* *Feeding capacity: 75 page 80 g/m2 or above* *Connectivity USB.2.0 or 3.0 Compatible* *Handle multiple document like ID card, passport etc.* *Long document 216 x300 mm* **2-** In serial # 2 category G please make some changes in copier specification & remove the word color & add Black & white and also increase the dpi of printer to 1200x1200 dpi. **3-** Specification of printer is missing in specification please add specification. *Speed: 38 PPM with Network & Wi-Fi*	*<u>Document feeding</u>: Duplex Automatic Document Feeder with Flatbed* *<u>Document Size</u>: ADF & Flatbed: Both up to legal Size (8.5"x14")* *Network Support: Wired network/ USB 2.0/3.0* *<u>Resolution:</u> 300dpi or higher. Scanning mode (black/color)* *<u>Output</u>: B/W, grayscale 24bit color* *<u>Scanning Speed</u> : 50 PPM or higher with B/W and color* *<u>ADF Document capacity</u>: 60 pages or higher* *<u>Paper Path:</u> U-turn or Straight (to scan all types of documents conveniently)* *<u>Scan Technology</u>: CIS/CCD, Duty Cycle Minimum 6000 scans per day from ADF with other standard features along-with USB cable, drivers support of Microsoft Windows 7/8/10 etc.* *<u>Scan File Format:</u> File Compression, TIFF/Multipage TIFF, PDF, RTF, Txt, and searchable PDF.* *Handle multiple documents like ID card, Passport etc.* **2-** The request for changing/replacement of word colour with black & white is accepted also the Print resolution is increased upto 1200x1200 dpi **3-** The request for insertion of specification for printer is accepted and below are the specification of Laser Printer;

			Paper capacity: 250 sheet *RAM 256 MB or higher* *Processor 800 MHz or higher* **4-** At the end we are requesting you kindly extend the bid submission time one more week. Because of muharram ul haram vacation & short time of submission.	*"Paper Capacity:* *Input: upto 200 sheets* *Output: 150 sheets* *Functions: Print, copy, scan* *Connectivity: USB/Ethernet/wifi connectivity* *Multitasking supported: Yes* *Print speed black: Normal: 18 ppm or higher* *Automatic paper sensor: Yes* *RAM: 256 or higher* *Processor: 8000 MHz or Higher* *Operational Manuals, drivers, Power & Interface"* **4-** Already addressed on page#14
11	**Professional Traders (PT), Peshswar**	Not mentioned	**1-** As per SBD CDR will be attached along with Financial BID, therefore it is requested that Bank Guarantee shall be removed or shall be reduced. **2-** It is also requested to you that due to minimum numbers of items which unable importer to invest a huge amount on a single item which creates retender situation, it is thus requested to you that distributor shall be allowed so availability of maximum items under a competitive environment takes place.	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for removing/ reducing the amount of Bank Guarantee is regretted with explanation that bank guarantee is accepted for performance guarantee which is only taken from success full bidders. **2-** The issue is genuine and the detail regarding eligibility of the firm to quote items under said procurement is already given in the Bid Cover sheet wherein the authorized or sole agent can also participate as per KPPRA Act & Rules. However incase the authorized agent/sole agent must submit affidavit of legal stamp paper from importer or manufacturer as the case may be that they will

			3- I would like to bring it to your kind that we have 9 days for submission of tender BID in which 8 days are Public Holidays due to 14 august, Moharram-ul- Haram and Saturday, Sunday. We only has a day which unable to prepare documents, CDR and restriction on Logistic also play a major role. It is also requested that kindly extend tender submission date.	also be responsible for the quality and timely provision of product and in case of non-compliance the authorized/sole agent alongside importer or manufacturer shall be processed for blacklisting &/or debarring as the case may be. **3-** Already addressed on page#06
12	**ATCO Laboratories Ltd, Karachi**	Category-A	Reference to Bid Ref.No. IHP/LMN/2021-22 **1-** It is requested to you kindly add our Product Osmlar ORS as per attached formulary, for the sack of better competitive environment and for quality product. Your kind favour in this regards shall be very much appreciated. We will be looking forward to.	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The strength of the ORS is removed and it will be kept open and will be incorporated in SBD as "Low Osmolality ORS (20.5gm)" and in last the decision will be taken on the basis of value for money and need of department.
13	**Professional Hospital Furnishers, Sialkot**	Category-D	**1-** Fetoscope (S.NoA-7) is mentioned in Medical Instrument for CMW on page 63. It is requested to consider Fetoscope as Medical Device under Category-C as Stethoscope is also mentioned in Category-C **2-** Product Evaluation Parameter Clause After Sale Past Performance under clause 3.1 & 3.2. We are the original manufacturers and suppliers of surgical instruments for which after sale performance is not mandatory, as surgical instrument donot require ay installation or after sale service except for what is covered under warranty of one year. So please excuse	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request regarding change of Category is accepted and the fetoscope is shifted to Category-C *(Medical Devices/Equipment's)*

			the bidders for surgical items (Category-D) form these clauses and accept purchase orders. **3-** Office / Workshop Facility We have our own manufacturing facilities & head office in Sialkot. As there will be no need for after sale service or any kind of installation except for what is covered under warranty of one year. We have exported surgical instruments to numerous countries internationally and nationally within Pakistan without having to open branch/regional offices. So please excuse the bidder of Surgical Instrument (Category-D) form this clause having office in Khyber Pakhtunkhwa.	**2-** The request for removing the product evaluation parameter "Satisfactory Performance certificate" is regretted also its ot the mandatory parameter marks will be given to those firm who have said certificates only as per BSD **3-** The requests for removal of clause Availability of office/workshop in Khyber Pakhtunkhwa for Category-D (Medical Instruments) is accepted. As the said clause will not be applicable on Medical Instruments.
14	**Ali Hamza Advertiser, Peshawar**	Category-F	**1-** As per your SBD the printing of all items (the inner pages mentioned are in colourer) as per our knowledge the printing of these items are in one colour. This will reduced your printing cost as as well as time of delivery.	The Committee discussed the matter in detail and decided the following amendments *(where required)* will be incorporated in revised Standard Bidding Document / Bid Solicitation Document and other specification of concerned items will remain the same. **1-** The request for considering/reviewing the colored printing is reviewed by the committee and decided that the inner pages of all items mentioned in Category-F (Printed Materials) will have single color monogram instead of color monogram except Maternal Mortality Proforma. However the hard binding top page will have colored monogram of Government of KP and LHWs Program.

Meeting ended with the vote of thanks by the chair.

Representative of Procurement Cell, DGHS Office, Member	Deputy Director, M&E, DGHS office Co-opted Member	Provincial Logistics Officer, IHP, Member/Secretary

Dy. Director M&E/MIS
Chairman Technical Evaluation Committee
Integrated Health Project-Health Department

c.c.:- All members of the Committee