



KHYBER PAKHTUNKHWA HUMAN CAPITAL INVESTMENT PROJECT, HEALTH DEPARTMENT



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PRE-BID/CONFERENCE MEETING MINUTES- KHYBER PAKHTUNKHWA HCIP HEALTH SECTOR

PROCUREMENT OF EQUIPMENT, GOODS AND CONSUMABLES ALONG WITH THE OPERATIONS MANAGEMENT OF INFECTIOUS WASTE FOR BHU, RHC AND CAT-C & D HOSPITAL IN FOUR SELECTED DISTRICTS OF KHYBER PAKHTUNKHWA

The Pre-Bid meeting was held on 8th August, 2024 at 11:00 am in the conference room of KP- HCIP. The following companies participated in the Pre-Bid Meeting:

- M/S Mediland Pakistan Pvt. Ltd
- M/S Mirza Niaz Muhammad & Sons
- M/S One Source Maintenance Pvt. Ltd
- M/S Vertex Pvt. Ltd
- M/S Noorani Surgical Pvt. Ltd
- M/S ARAR Innovations Pvt. Ltd
- M/S Sunrise
- M/S Strongman
- M/S Envirocare
- M/S Medi Health Pvt. Ltd
- M/S Shah Co Pvt. Ltd
- M/S Brother ENT
- M/S Icare Health
- M/S Medical Pakistan
- M/S Darwesh Trading

The procurement specialist briefed the companies on the RFB Document. The queries of the bidders on the bidding document were discussed.



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Sr. No.	Queries	Decisions of KP-HCIP
1.	Concerns were raised over the financial turnover of PKR 500 million being required accumulatively for three financial years considering the overall cost of the project.	The matter has been discussed with Procurement Committee and changes have been made in the revised RFB document.
2.	Concerns were raised by the participants over the specifications of Autoclave with shredder, RO plant and trolley.	The specifications for autoclave with shredder, RO plant and trollies have been updated in revised RFB Document.
3.	The participants raised query over the availability of rooms for the installation of Autoclave with shredder in all hospitals falling under the scope of work.	The construction of rooms for autoclave with shredder will be the responsibility of successful bidder. The cost heads for construction component have been added in the Price schedule/FIN Forms. The specification of the rooms for autoclave with shredder have been added in revised RFB document.
4.	The participants raised concern regarding the construction of Burial pits for the anatomical waste.	The procurement committee has decided that construction of Burial Pits will not be part of this project.
5.	Concerns were raised by the participants over the evaluation criteria and TORs/Scope of work mentioned in RFB Document.	The evaluation criteria and TORs/Scope of work have been discussed with procurement committee and criteria along with TORs/Scope of work have been updated in the revised RFB document.
6.	Concerns were raised over the duration of contract, supply of consumables and warranty period of	The delivery time for supply of autoclave with shredder will be six to eight months.



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	<p>autoclave with Shredder. The participants also raised concern over the deployment of human resource.</p>	<p>The standard warranty of the autoclave with shredder will be three years.</p> <p>The deployment of Human resource will be at the disposal of bidder. However, at least two dedicated technical resources for each district will be deployed by successful bidder for three years till the expiration of standard warranty of autoclave with shredder.</p> <p>The supply of consumables will be for one year.</p> <p>The changes have been made in revised RFB document.</p>
<p>7.</p>	<p>Concerns were raised regarding the warehouse of KP-HCIP for the inspection of Autoclave with shredder units</p>	<p>The procurement committee has decided that the successful bidder shall hire a warehouse on rental basis preferably in Peshawar at its own cost and expense till the completion of delivery of equipment in all hospitals of four districts falling under the scope of work. This warehouse shall be declared as the warehouse of KP- HCIP. The inspection of equipment shall be conducted by KP-HCIP representatives in this warehouse.</p>
<p>8.</p>	<p>Concerns were raised by the participants over the financial forms for local & imported product</p>	<p>The financial forms have been revised and separate forms for local and imported equipment have been added in revised RFB document. The bidders may propose both local and imported equipment. Further, the missing cost heads have also been added in the revised financial forms as mentioned below:</p> <p>FIN-I (A) – COST OF EQUIPMENT – IN CASE OF LOCAL or IMPORTED PRODUCT/ DDP FIN-I (B) - COST OF EQUIPMENT – IN CASE OF IMPORTED PRODUCT/ CIP FIN-II – Cost of Construction and Services FIN-III – Cost of Consumables for One Year Summary of Cost</p>



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		One more clarification was sought regarding the yearly incrementation of staff; it explained that it shall be responsibility of bidder to bear all the risk.
9.	The participants submitted the reservations for mode of payment and delivery on CIP basis.	The Incoterms edition is: CIP Basis for the international Bidders/national bidders and DDP for the local/imported product as the case may be.
10.	The participants requested KP-HCIP to provide list of hospitals in the RFB document.	The list of Hospitals will be added in revised RFB document.
11.	The participants during the Pre-Bid meeting raised concern and requested to change “similar nature project” to “infectious waste management projects” in the evaluation criteria.	<p>The “similar nature project” mentioned in the bidding document will prevail.</p> <p>The similar nature project means that the Bidder has completed or has in-hand projects specific to the infectious waste management/ disposal.</p>
12.	The participants raised concerns over the performance guarantee percentage and mechanism for its release.	The percentage of performance guarantee and mechanism for its release have been added in the revised RFB document.

The revised RFB document will be shared with the companies who have participated in the Pre-Bid meeting. The revised RFB document will also be uploaded on website of Health Department.